

Overview of Atlantic Research Technologies' Executive Search Services in Recruiting for Financial Management Searches

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Atlantic Research Technologies (ART), established in 1987, specializes in global executive search for Financial Management roles, including Chief Financial Officers (CFOs), Vice Presidents of Finance, Finance Directors, Controllers, and specialized positions like Mergers & Acquisitions (M&A) VPs or Directors. Their services focus on recruiting finance leaders who enhance efficiency, effectiveness, and profitability, serving as strategic advisors to senior management for forecasting and planning in dynamic global economies.

ART emphasizes long-term placements that align with client goals, addressing needs from pre-IPO startups to established multinationals undergoing expansions, reorganizations, or IPO processes. While no specific success metrics are detailed, their approach prioritizes visionary candidates who enable secure future planning and differentiate clients in competitive markets. Expertise and Sector Coverage ART's expertise centers on sourcing finance professionals who go beyond traditional roles like fundraising or cost-cutting, acting as trusted advisors for realistic strategic options in good and bad times.

They address challenges such as global business expansions, joint ventures requiring international finance and taxation expertise, and the need for M&A or IPO-savvy leaders. Sectors covered include Semiconductors & Electronics, Industrial Products & Equipment, Engineering & Construction, Consumer Products & Services, Medical & Health Technology, Energy & Power Generation, Chemicals & Advanced Materials, Aerospace & Aviation, Automotive & Transport, IT & Communications Services, FinTech & Business Services, and Logistics & Supply Chain Services.

Clients range from pre-IPO startups seeking venture capital connections to large/medium-sized companies needing M&A or international finance skills.

Positions Recruited

ART recruits across a range of financial management roles, often requiring 8-15+ years of experience, CPA/CA certifications, GAAP/IFRS knowledge, and skills in budgeting, forecasting, M&A, compliance, and team leadership.

Key titles include:

- CFO (for startups, growth firms, or multinationals)
- VP Finance/Administration
- Finance Director/Manager

- Financial Controller (e.g., Plant, Regional, Supply Chain)
 - Specialized roles like VP FP&A, VP M&A, VP Treasury, or Risk Management Director
- Requirements emphasize strategic acumen, international experience, fundraising/IPO expertise, and multicultural fluency, particularly for global operations.

Global Reach

ART conducts worldwide searches, with a focus on international finance needs, including oversight of multi-country operations, compliance with local/US GAAP, and support for joint ventures or expansions. Their work spans the Americas (US, Canada), Asia-Pacific (e.g., China, Taiwan, Singapore, Korea, Vietnam), and implies capability in other regions through global client support. While no searches are directly located in Europe or Latin America, several involve scopes or responsibilities in those areas, such as managing European business units or Latin American M&A/operations.

Review of Past and Current Searches

The listings provide examples of past search assignments, with no explicit distinction for current openings. ART's work emphasizes CFO and senior finance roles in manufacturing, electronics, energy, and services, often for US-based or Asia-Pacific operations, with patterns in IPO/fundraising expertise, GAAP compliance, and multicultural leadership. To address the request, examples with scope in Latin America and Europe have been added below (based on roles mentioning responsibilities, markets, or operations in those regions). Below is a table summarizing key examples by region:

Region	Job Title	Location	Company Type	Key Requirements	Sector Relevance
US/Canada	CFO - Electronic Components	US Southwest (Texas)	Major Electronic Components Firm	10+ years finance/accounting; ERP/BI systems; SEC/SOX; IPO/M&A; GAAP; manufacturing costing	Electronic Components
US/Canada	CFO - Beverages	US Southwest	Major Beverage Manufacturing Firm	8-10 years CFO in food/beverage; manufacturing; analytical; IT for financial systems; CPA	Beverages
US/Canada	CFO - Oil & Gas	Canada (Alberta)	Canadian Energy Firm	Post-IPO; O&G experience; Canadian GAAP; public company; corporate governance; CA/CPA	Oil & Gas
US/Canada	CFO - Computer Electronic Components	US California (Orange County)	Major Computer Electronic Components Firm	10+ years; retail consumer products; interpersonal/negotiation; fast-paced	Computer Electronic Components

US/Canada	CFO - Service Sector	US Northeast (metro-Boston)	Major Service Sector Firm	15+ years; 8+ as CFO; financial acumen; capital markets; MBA/CPA; strategic direction	Service Sector
US/Canada	VP Finance - Industrial Equipment	US Texas (Dallas-Fort Worth)	Industrial Equipment Division of European Corporation	10+ years; US GAAP/IFRS; Mexico maquiladora; M&A; leadership/communication	Industrial Equipment
US/Canada	CFO - Manufacturing	US Southeast (North Carolina)	Well-Established Manufacturing Firm	Problem-solving; budgeting; financial statements; cost accounting; month-end closing	Manufacturing
US/Canada	CFO - Service Sector	US California (Orange County)	Fast-Growing Service Sector Company	Multi-office experience; strategic leadership; infrastructure building; compliance	Service Sector
US/Canada	CFO - Electronic Chemicals	Korea (Seoul)	Early-Stage US Electronic Materials Startup	Fundraising in Asian electronics/VC; English fluent; Korean/Japanese/Mandarin plus; CPA/CA	Electronic Chemicals
US/Canada	CFO - International Electronic Sector	US Northeast	Large Privately Held Multinational Electronics	International operations; auditing; CPA; US GAAP; treasury; compliance audits	Electronic Sector
US/Canada	VP Finance/CFO - Electronic Sector	US Northeast	Large Privately Held Multinational Electronics	Multi-facility; CPA; Oracle GL; reporting; treasury; internal controls	Electronic Sector
US/Canada	CFO - Commodity Trading	US Southwest (Texas)	Major Global Commodity Trading Firm	Trading experience; M&A/Latin America; English/Spanish/Portuguese; cash management; US GAAP	Commodity Trading
US/Canada	CFO - Manufacturing	US Northeast (Maryland - metro Washington DC) US Southwest (Texas)	Medium-Sized Manufacturer	Diplomatic/strategic; MBA/CPA; potential COO	Manufacturing
US/Canada	CFO - Oil & Gas	- Houston/Dallas/Austin)	O&G Exploration Firm	Energy investment contacts; analysis/budgeting; M&A; executive presence	Oil & Gas
US/Canada	CFO - Telecommunications	US Northeast (Maryland)	Privately Held Telecommunications Services Firm	Results-driven; goal-setting; customer satisfaction; relationship-building	Telecom
US/Canada	VP/CFO - Electronic Equipment	US Midwest (Minnesota)	Major Technology Corporation	US GAAP/IFRS; financial functions oversight; planning/control/tax/M&A	Electronic Equipment
US/Canada	CFO	US California (metro-Los Angeles)	Equipment Manufacturing Firm (\$10M sales)	Hands-on/detail-oriented; CPA; oversee controller/A/R-A/P	Equipment Manufacturing
US/Canada	CFO - Electronics	US Northeast (metro-New York)	Electronics Company (\$500M range)	New Jersey/New York preferred	Electronics

US/Canada	CFO or Controller - Electronic Systems	US Pacific Northwest (Seattle)	Division of Multi-Divisional Electronics Corporation	Entrepreneurial; cash management; public company/CPA/SOX; high-tech electronics	Electronic Systems
US/Canada	CFO - Service Sector	US Northeast (Maryland - metro Washington DC)	Service Sector Company	10-15 years; CPA; supervisory; problem analysis; team-player	Service Sector
US/Canada	CFO - Electronic Components	US California (Los Angeles)	Privately Held Electronic Components Manufacturing Company	Manufacturing; cost accounting; government regulations/FAR; strategic planning; IPO prep	Electronic Components
US/Canada	CFO - Oil & Gas	Canada (Ontario)	Canadian O&G Firm	CPA/CA; financial reporting/audit/compliance; Toronto Stock Exchange; budgeting/risk	Oil & Gas
US/Canada	CFO - IT Services	US Midwest (Chicago)	IT Services Startup	10+ years Big 5/small high-growth tech; acquisition/merger; CPA; MBA	IT Services
US/Canada	CFO - Software	US Northeast (Boston)	Wireless/Broadband Software Startup	Startup/IPO; high-tech investment connections; Asia/Europe markets	Software
US/Canada	CFO - Software	US Mountain West (Denver)	Enterprise Software Firm	Nasdaq IPO; private equity; Denver area	Software
US/Canada	CFO - Pharmaceuticals	US Northeast (Northern New Jersey)	Early-Stage Pharmaceutical Firm	Publicly traded biotech/pharma; SEC/GAAP; investor relations	Pharmaceuticals
Asia-Pacific	Managing Director/President and CFO	Taiwan (Taipei)	Startup US Consumer Electronics Firm	Run Asia-wide business; English/Mandarin fluent; bank connections	Consumer Electronics
Asia-Pacific	Asia Finance Director	Taiwan	Major Semiconductor Equipment Firm	Multi-country; English/Mandarin; US/local GAAP; shared services; CPA/Master's	Semiconductor Equipment
Asia-Pacific	CFO	Taiwan	Early-Stage US Electronic Materials Startup	Fundraising in Asian electronics/VC; English; Korean/Japanese/Mandarin plus; CPA/CA	Electronic Chemicals
Asia-Pacific	Taiwan Senior Finance Manager	Taiwan (Taipei)	Major International Industrial Equipment Firm	Leadership/pro-active; CPA; US GAAP; tax (VAT/Income); English/Mandarin	Power Generation
Asia-Pacific	Asia Financial Controller	Singapore	European Chemicals Firm	Strategic recommendations; analysis; finance sources; cost reduction; regulations	Chemicals
Asia-Pacific	CFO - Asian E-Commerce Firm	Singapore	Major Asian E-Commerce Firm	Trustworthy/analytical; CPA/CA; multicultural; ECOZONE/BIR rules	E-Commerce
Asia-Pacific	Finance Director	Singapore	Major Asian Conglomerate	Corporate finance; strategies/policies; budgeting; cash flow; accounting team	Electronics

Asia-Pacific	Senior Finance Head	Singapore	Fast-Growing International Media Firm	10+ years multinational; financial processes/reports; internal controls	Media
Asia-Pacific	China Financial Controller	China (Beijing)	US Commercial Aircraft Parts Firm	Income optimization; US GAAP; asset safeguards; staff training; compliance	Commercial Aerospace
Asia-Pacific	General Manager, Finance	Southeast Asia	Major Entertainment Sector Firm	Financial planning/treasury/tax; oversight; performance culture; compliance	Entertainment
Asia-Pacific	CFO	Vietnam	Multinational Joint Venture	Leadership in accounting/treasury/tax; strategies; compliance; Vietnamese/English	Industrial
Asia-Pacific	Korea Finance Director	Korea (Seoul)	US Automotive Parts Manufacturer	Supervise finances; budgeting/forecasts; US/Korean GAAP; English/Korean	Automotive Products
Asia-Pacific	CFO	Hong Kong	Major Asian Consumer Electronics Firm	Trustworthy/communicator; cash flow; Finance/Legal oversight; 15+ years; HKICPA/ACCA/CPAA	Consumer Electronics
Asia-Pacific	Asia Regional Financial Controller	China (Beijing)	Major European Equipment Manufacturer	Analytical/self-confident; English/Mandarin; 5+ years post-qual; multinational experience	Equipment
Asia-Pacific	Group Finance Manager	Southeast Asia	Major Manufacturing Firm	ACCA/CIMA/degree; 8-10 years financial/auditing; analytical; multi-task	Manufacturing
Asia-Pacific	Financial Plant Controller	Asia-Pacific	Major US Food Products Firm	Forward-thinking; manufacturing/cost accounting; CPA; ERP (SAGE Accpac)	Processed Foods
Asia-Pacific	China Finance Manager	China (Changzhou)	Major US Industrial Products Manufacturing Company	Hands-on; English; debits/credits; SOX/US GAAP; analysis/controls	Industrial Components
Asia-Pacific	Finance Manager	Southeast Asia	Leading Asian Automotive Parts Manufacturer	Detail-oriented; strategies/bookkeeping; GAAP; software; Chinese plus	Automotive Parts
Asia-Pacific	China Financial Controller	China (Hong Kong)	High-Volume Commercial Electronics Firm	Controller/finance manager; CA/CPA/MBA; manufacturing/high-tech IPO experience; MBA/CPA/CA;	Consumer Electronics
Asia-Pacific	China CFO	China (Shanghai)	Private Investment Group	fundraising/M&A; controllership/investor relations	Internet Services
Asia-Pacific	China Senior Manager - South China	China (Guangzhou)	Leading World Management Consulting Firm	8-10 years audit/due diligence; Big Four; English/Mandarin plus	Financial Services
Asia-Pacific	China Financial Controller	China (Dongguan)	FMCG (Footwear)	(Details incomplete in source)	FMCG (Footwear)

Latin America (scope)	VP Finance - Industrial Equipment	US Texas (Dallas-Fort Worth)	Industrial Equipment Division of European Corporation	10+ years; US GAAP/IFRS; Mexico maquiladora experience; M&A; leadership/communication	Industrial Equipment
Latin America (scope)	CFO - Commodity Trading	US Southwest (Texas)	Major Global Commodity Trading Firm	Trading experience; M&A/Latin America experience a plus; English/Spanish/Portuguese; cash management; US GAAP	Commodity Trading
Europe (scope)	CFO - Software	US Northeast (Boston)	Wireless/Broadband Software Startup	Startup/IPO; high-tech investment connections; target markets include Asia/Europe	Software
Europe (scope)	Asia Financial Controller	Singapore	European Chemicals Firm	Strategic recommendations; analysis; finance sources; cost reduction; regulations	Chemicals
Europe (scope)	Asia Regional Financial Controller	China (Beijing)	Major European Equipment Manufacturer	Analytical/self-confident; English/Mandarin; 5+ years post-qual; multinational experience	Equipment
Europe (scope)	CFO	Hong Kong	Major Asian Consumer Electronics Firm	Trustworthy/communicator; cash flow; Finance/Legal oversight; 15+ years; HKICPA/ACCA/CPAA; scope includes Europe business units	Consumer Electronics