

Overview of Atlantic Research Technologies' Executive Search Services in Recruiting for Information Technology & Information Security Management Searches

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Atlantic Research Technologies (ART), established in 1987, conducts global executive search and management recruitment in the Information Technology (IT) and Information Security (IS) fields, with a focus on senior managerial roles since the late 1990s.

Their services target industrial, high-tech, and service companies, as well as major U.S. municipalities for mission-critical positions, emphasizing candidates with strong track records in strategic IT leadership and security.

ART does not recruit for non-managerial roles like software developers or engineers, prioritizing executive placements that align with client needs in dynamic, technology-driven environments.

Expertise and Sector Coverage

ART's expertise lies in sourcing IT and IS professionals for executive roles across functions like general management, operations, and security, with an emphasis on documented achievements in high-stakes environments.

They address challenges such as managing complex systems, enhancing security, and aligning technology with business objectives in volatile global markets.

Sectors include Semiconductors & Electronics, Industrial Products & Equipment, Engineering & Construction, Consumer Products & Services, Medical & Health Technology, Energy & Power Generation, Chemicals & Advanced Materials, Aerospace & Aviation, Automotive & Transport, IT & Communications Services, FinTech & Business Services, and Logistics & Supply Chain Services.

Clients range from startups to multinationals, including firms in broadcast, consumer electronics, pharmaceuticals, and logistics.

Positions Recruited ForART recruits for senior IT and IS roles, often requiring 10-15+ years of experience, technical expertise (e.g., in APIs, databases, security platforms), leadership skills, and abilities in strategic planning, vendor management, and multicultural team oversight.

Common titles include Chief Information Officer (CIO), Chief Technology Officer (CTO), Chief Information Security Officer (CISO), VP Information Technology, Director of Technology, IT Director, Director of Network Security, Director of Cybersecurity, VP Cloud Computing Technology, IoT Director, Data Center Director, and Director of Information Systems.

Global Reach

ART operates worldwide, with a strong emphasis on the U.S. for IT leadership in consumer products, services, and high-tech sectors.

Review of Past and Current Searches

ART's work in IT and IS highlights strategic roles in software development, network operations, security, and technology vision, often for U.S.-based firms with global scopes. Below is a table summarizing key examples by region:

Region	Job Title	Location	Company Type	Key Requirements	Sector Relevance
U.S.	Chief Technology Officer (CTO)	Southeast	Third-Party Logistics (3PL) Firm	API implementation; Microsoft SQL; managing developers; 3PL/WMS experience	IT (logistics software)
U.S.	Chief Information Officer (CIO)	Southeast (Atlanta, GA)	Major Consumer Products Firm	Hands-on strategic thinking; managing hardware/applications; budget/vendor negotiation	IT (efficiency in multi-divisional systems)
U.S.	VP Information Technology (VP IT)	Northeast (New York, NY)	Broadcast Television Network	Oversee IT operations; strategic vision; align with business; report to CIO	IT (broadcast operations and security)
U.S.	Chief Information Officer (CIO)	Midwest (Chicago, IL)	Service Sector Firm	Change-agent; technology architecture/security; visionary leadership	IT (information resources and security)
U.S.	VP Information Technology	Southeast (Florida)	European Services Firm	IT strategy; system integration; e-commerce; security; manage suppliers	IT (travel services integration/security)
U.S.	VP Information Technology, Retail Supply Chain	Northern California	Retail Corporation	SAP/ERP management; supply chain/eCommerce; data analytics/security	IT (retail supply chain/security)
U.S.	VP Wireless Technology	West Coast	Wireless Carrier	Management/launch of technologies; supervise 150-300 staff	IT (wireless technology)
U.S.	Chief Technology Officer (CTO)	Midwest (Chicago, IL)	Consumer Internet Company	Oversee high-volume websites; Java/Oracle architecture	IT (e-commerce platforms)
U.S.	General Manager	Mountain West	Telecommunications Corporation	Oversee software business unit	IT (telecom software)
U.S.	VP Engineering (VP R&D)	Northeast (Long Island, NY)	Electronic Systems Corporation	Hardware/embedded systems; C++	IT (electronic systems R&D)
U.S.	Automation Director of Engineering	Western U.S.	Computer Products Corporation	Product development delivery	IT (automation in computers)
U.S.	Director of Network Operations	Midwest (Chicago, IL)	Telecommunications Firm	Voice/video/data systems; VoIP/softswitching	IT (network operations)
Europe	IT Manager	Germany (Lubeck)	Processed Foods Manufacturer	Production IT infrastructure/automation; MS SQL/Siemens TIA; German/English	IT (plant automation/security)