

## **Overview of Atlantic Research Technologies' Executive Search Services in Recruiting for Supply Chain Management & Logistics Management Searches**

By Grok, 17 March, 2026

Atlantic Research Technologies (ART), founded in 1987, is a global executive search firm that conducts targeted, evidence-based headhunting for Logistics & Supply Chain Management roles worldwide.

The firm's dedicated page <https://www.atlanticresearch.com> and the linked ART Supply Chain & Logistics Recruitment Diagnostic Tool emphasize recruitment triggered by specific "Crisis Vulnerabilities" or "Maturity Gaps" rather than ordinary vacancies.

ART positions itself as a problem-solving partner that diagnoses the client's exact supply-chain pain points (geopolitical risks, scaling issues, professionalization needs, or financial alignment) and delivers culturally compatible leaders who deliver measurable impact—no advertising, no outsourcing, no retainers, and no reliance on luck.

### **Core Recruitment Focus and Scope**

ART recruits for senior and mid-level Supply Chain, Procurement, Materials, Planning, and Logistics roles across all major industries (semiconductors & electronics, industrial products, consumer products, automotive & transport, aerospace, medical & health tech, energy, chemicals, agribusiness, IT & networks, engineering services, financial services, B2B services, non-profit, and the dedicated Logistics & Supply Chain Services sector itself).

Searches span six continents (Asia-Pacific, USA & Canada, Latin America, Europe, Middle East, Africa) and over 100 countries, with particular strength in international expansions, near-shoring, and crisis-driven reorganizations.

Key positions include:

- Chief Supply Chain Officer, Vice President Supply Chain, Director Supply Chain, Regional Supply Chain Director.
- Chief Procurement Officer (CPO), VP/Director Procurement, VP/Director Purchasing, VP/Director Sourcing, VP/Director Commodities.
- VP/Director Materials Management, Materials & Inventory Director, Warehouse Director.
- VP/Director Planning, Director Sales & Operations Planning (S&OP), Director Demand/Supply Planning, ERP Director.

- VP Global Logistics, Regional Logistics Director, Distribution/Fulfillment Director, specialized cargo/logistics managers (air, marine, ground, rail, container terminal, customs).

The firm explicitly recruits for roles involving P&L accountability, cost savings, inventory optimization, ERP implementation, supplier diversification, and resilience against disruptions (e.g., wars, trade wars, Red Sea crisis, tariffs, COVID-style shortages).

Methodology: Evidence-Based and Diagnostic

ART begins every search with deep client consultation: “What are your company’s specific supply chain related problems? What are your goals? What are your current resources?”

Recruiters (each with 10+ years senior experience) then perform original direct headhunting of passive candidates from competitors or near-competitors. The focus is “hand-in-glove” fit—candidates who have solved identical problems in comparable business models and who align with the client’s culture, style, and long-term mission. Flat-fee, results-only pricing ensures neutrality (especially valuable in high-stakes sourcing negotiations). Searches average 3–4 weeks, with weekly updates and a 100% money-back guarantee.

ART Supply Chain & Logistics Recruitment Diagnostic Tool

The page prominently links to and recommends the free interactive ART Supply Chain & Logistics Recruitment Diagnostic Tool. The tool diagnoses organizational maturity, identifies crisis vulnerabilities (war, cutoffs, shortages), and generates targeted recruitment recommendations.

Structure (six diagnostic categories):

- 1. Strategy and Planning: Maturity of supply-chain planning process; whether strategy accounts for geopolitical risks (war, trade wars, sanctions).
- 2. Supplier Management: Diversification of suppliers; percentage in volatile/high-risk regions.

- 3. Inventory & Logistics: Effectiveness of inventory management; stockpiling/buffer policy for critical shortages (war, embargo, disaster).
- 4. Technology and Data: Level of technology for supply-chain visibility and control.
- 5. Risk and Resilience: Frequency of structured vulnerability/continuity assessments; presence of dedicated risk/resilience roles or teams.
- 6. People and Collaboration: Level of end-to-end supply-chain ecosystem collaboration.

#### Outputs:

- Overall Maturity score (out of 4.0).
- Recommended Recruitment Priorities table (Role Archetype | Key Focus | Primary Impact).
- Recruitment & Onboarding Guidelines.
- Next Steps – Action Checklist: Share with leadership/risk committee; prioritize highest-gap areas; seek candidates with proven crisis experience (COVID, Ukraine, Red Sea, tariffs); re-assess every 6 months or after major events.

The tool directly feeds ART's search process: clients run it first, share the maturity score and archetype priorities, then ART targets passive candidates with recent, quantitative proof of solving the exact diagnosed gaps.

#### Archetypes / Recommended Profiles

The main page and diagnostic tool treat profiles as “starting points for discussion.” Recommendations focus on leaders who address today's realities (geopolitical pivots, near-shoring to Mexico/Vietnam, inventory/logistics resilience) and tomorrow's opportunities (supplier diversification, cost savings, strategic IP protection). The diagnostic's “Role Archetype” output table implies tailored priorities based on gaps (e.g., a resilience-focused CPO for high-risk supplier exposure or a technology/S&OP leader for scaling crises). Clients use the tool's results to brief ART for precise, evidence-based headhunting.

## Insights from Linked White Papers and Reports

The supply\_chain page links the same core ART documents used across practice areas:

- ART Brochure.pdf: Details the headhunting-only method, flat-fee results-only model, 100% money-back guarantee, 3–4 week average completion, 10+ years recruiter experience, and “virtually local” global model. Emphasizes neutrality in negotiations and acceptance only of high-probability searches ( $\geq 75\%$  success).
- ART\_Details.pdf: Outlines the exact process—client consultation, direct targeting of competitors, weekly updates, fine-tuning, and payment only on success. Stresses recruiter knowledge of “thousands of corporate business models.”
- Thorough Review of Atlantic Research Technologies (ART): Confirm Supply Chain/Logistics as a core practice area with placements such as “VP Supply Chain (Plastics, USA)” and “UAE Sales Director (Logistics, Dubai)”. Reinforce the firm’s predictive matching, cultural-fit focus, and long-term orientation across 100+ countries.

## Unique Value Propositions and Outcomes

- Crisis-driven precision: Searches are triggered by real vulnerabilities (geopolitical, scaling, professionalization) rather than generic needs.
- Neutrality & ROI focus: Flat-fee structure aligns incentives perfectly for high-value sourcing and cost-saving roles.
- Global & practical reach: Instant multi-continent capability; candidates fluent in local languages and crisis-tested.
- Client empowerment: Free diagnostic tool lets hiring teams arrive with a ready-made gap analysis and archetype priorities.
- Risk mitigation: Evidence-based vetting, recent crisis experience required, 100% money-back guarantee.

In summary, ART’s 1987-founded recruitment in Logistics & Supply Chain Management is methodical, diagnostic-driven, and globally executed. It transforms hiring from “find a good supply-chain executive” into precise organizational resilience-building—diagnosing exact maturity gaps and crisis vulnerabilities, prescribing targeted role archetypes via the free tool, and delivering culturally compatible leaders who diversify suppliers, optimize inventory/logistics, manage risk, and drive cost savings across volatile global environments.

Clients are explicitly invited to run the free Supply Chain & Logistics Diagnostic Tool first, then partner with ART for evidence-based, passive-candidate headhunting that aligns perfectly with the diagnosed needs.