

## **Overview of Atlantic Research Technologies' Executive Search Services in Florida**

By Grok, 7 January, 2026

Atlantic Research Technologies (ART), founded in New York in 1987, operates as a global executive search firm specializing in recruiting non-bureaucratic, results-oriented senior and middle managers for mission-critical roles in Florida.

ART supports both Florida-based companies and international firms entering or expanding in the U.S. market, sourcing talent from across America or globally from over 100 countries, including candidates capable of launching operations from scratch or managing large teams.

The firm covers key metropolitan areas including Miami, Ft. Lauderdale, Boca Raton, Deerfield Beach, Palm Beach, Sarasota, Tampa, Clearwater, Orlando, Gainesville, Tallahassee, and Jacksonville.

### **Services Offered**

ART provides executive search and management recruitment services in Florida, focusing on discreet headhunting rather than public job postings, for growth-oriented companies, startups, turnarounds, or market expansions—often involving European or international firms establishing a U.S. presence.

Services span functional areas such as

- upper management (CEO, COO, President),
- sales and marketing (VP Sales/Marketing, Sales Director),
- finance (CFO, VP Finance),
- manufacturing (VP Operations, Plant Manager),
- supply chain (VP Procurement, Supply Chain Director),
- engineering (CTO, VP Engineering),
- IT (CIO, VP Data Center), and
- human resources (CHRO, VP HR).

Typical locations align with sector strengths, like Miami/Ft. Lauderdale for financial services or electronics, and Tampa/Orlando for logistics and supply chain.

The firm emphasizes personalized, targeted searches with direct outreach to candidates possessing industry expertise, track records, and skills like negotiation, global sourcing, and multilingual abilities.

## Industries Served

ART's work in Florida covers diverse sectors, leveraging regional strengths such as trade hubs in Miami for Latin America-focused operations, tech in southern Florida, and logistics in central/northern areas.

Key industries include:

- **Electronics & Semiconductors:** Fabless semiconductors, materials, packaging/process equipment, printed circuit boards, passive/RF/MW/fiberoptic components, sensors, photovoltaics, and displays.
- **Financial Services & Fintech:** Family offices, investment banking, and related services.
- **Consumer Products & Services:** CPG/FMCG (cosmetics, food, wellness), hospitality, retail, luxury goods, and e-commerce.
- **Software & IT Services:** Enterprise software, SaaS, telecom equipment, biometrics, security electronics, and scientific instrumentation.
- **Aerospace & Aviation:** Aviation services, aircraft leasing, MRO, and airlines.
- **Logistics & Supply Chain:** Air/sea cargo, 3PL/4PL, warehousing, reverse logistics, and multimodal services.
- **Industrial Products & Equipment:** Instrumentation, metrology, automation, material handling, machine/power tools, plastic/metal components, and building materials.
- **Automotive & Transport:** Manufacturing, EVs, suppliers, and telematics.
- **Medical & Health Technology:** Devices, equipment, disposables, imaging, diagnostics, and pharmaceuticals.
- **Energy & Power Generation:** Fuel cells, batteries, turbines, generators, renewables (solar, hydro, geothermal, wind), and oil/gas services.

- Chemicals & Advanced Materials: Polymers, coatings, resins, adhesives, and petrochemicals.
- Other: Engineering/construction, natural resources, mining, airports/seaports, recycling, and business services.

## **Key Placements and Examples**

Based on past searches, ART has facilitated executive roles in Florida, often with P&L responsibility, global experience, and sector expertise for high-growth or expansion scenarios, particularly for international companies.

Notable Florida-related examples include:

- C-Level Roles: CEO for consumer electronics (Orlando, FL; startup integrating voice recognition tech, requiring MSO deal-closing experience);  
 VP Sales and Marketing (potentially transitioning to President/CEO) for biometrics (Ft. Lauderdale, FL; European tech conglomerate's startup subsidiary establishing sales for security systems).
- Sales & Marketing Roles: Latin America Sales Director for computer parts (Miami, FL; fast-growing firm, fluent Spanish/English required for regional business establishment);  
 VP Sales and Marketing for telecommunications services (Orlando, FL among options; \$20M telecom firm, aggressive sales leadership);  
 VP Sales and Marketing for online media content (Florida; media firm expanding distribution relationships);  
 VP Sales and Marketing for marketing services (Ft. Lauderdale, FL; B2B strategic sales in financial/leisure/automotive sectors);  
 Senior Director of Procurement for consumer packaged goods (Miami, FL; major manufacturer overseeing \$2B in Latin America commodities, bilingual preferred).
- Finance Roles: CFO examples in Florida (past searches for manufacturing or electronic chemicals, with fundraising and financial strategy focus, though some broader Southeast).

- Operations & Supply Chain Roles: COO for telecom services (Southeast, potentially Florida; managing sales/engineering/operations);

Director of Business Development for logistics services (Southeast, including Florida; 3PL firm targeting medical/electronics/automotive);

USA Business Head for logistics (US, with Southeast ties; global provider in retail/automotive/fashion).

These placements highlight a focus on sales-driven and supply chain roles in hubs like Miami (Latin America gateway), Ft. Lauderdale (tech/marketing), and Orlando (consumer/tech), often for international expansions in electronics, telecom, and logistics.

## **Overall Assessment**

ART demonstrates significant experience in Florida's executive search landscape, with broad industry coverage tailored to regional strengths like trade/logistics in Miami/Tampa and tech/financial services in southern Florida.

Their track record in placing C-suite and VP-level talent, especially for global firms in consumer electronics, telecom, and supply chain sectors, indicates a strong network and effective headhunting approach.

- [Listed Details of Specific ART Job Searches in Florida](#)