

Overview of Atlantic Research Technologies' Executive Search Services in Recruiting for Supply Chain Management Searches

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Atlantic Research Technologies (ART), established in 1987, offers global executive search services in Supply Chain & Logistics, recruiting for roles such as Chief Supply Chain Officer, Chief Procurement Officer, VP Supply Chain, Supply Chain Director, Purchasing Director, Sourcing Director, VP Logistics, Materials Director, Sourcing Manager, Supply Chain Manager, and specialized positions like Commodities Manager, Procurement Manager, Global Sourcing Specialist, Materials & Inventory Director, Warehouse Director, Planning Director, ERP Director, Logistics Director, Distribution Director, and Customs Manager.

Their recruitment focuses on building efficient, adaptable supply chains in a chaotic global economy, emphasizing long-term matches that address client needs like supplier diversification, inventory optimization, and logistics improvements. ART operates across six continents, with expertise in overall supply chain management, purchasing, materials, planning, and logistics, serving innovative firms in diverse industries.

Expertise and Sector Coverage

ART specializes in sourcing professionals who enhance supply chain resilience, such as through reorienting suppliers for cost, market access, or IP protection, and adapting to economic volatility.

Key sectors include Logistics & Supply Chain Services, Semiconductors & Electronics, Industrial Products & Equipment, Engineering & Construction, Consumer Products & Services, Medical & Health Technology, Energy & Power Generation, Chemicals & Advanced Materials, Aerospace & Aviation, Automotive & Transport, IT & Communications Services, and FinTech & Business Services.

They address challenges like global expansions, cost reductions, and compliance in regulated environments, with a focus on proactive, strategic leadership.

Positions Recruited For ART recruits for senior roles involving strategic oversight, team leadership, negotiation, and process optimization, typically requiring 5-15+ years of experience, certifications (e.g., APICS, CPIM, Six Sigma), ERP/SAP proficiency, and skills in global sourcing, inventory management, and cost reduction.

Common titles include CPO, VP/SVP Supply Chain, Director of Supply Chain/ Procurement/ Sourcing/ Logistics, Commodity Manager, Materials Manager, Planning Manager, and specialized roles like

Global Sourcing Director or Transportation Manager, often with emphases on multilingual abilities, travel willingness, and expertise in specific commodities or models (e.g., fables, 3PL/4PL).

Global Reach

ART's searches are worldwide, covering the U.S., Europe, Latin America, and Asia, though most listed assignments are U.S.-based with international scopes (e.g., managing Asian sourcing or Latin American operations).

They support clients in market expansions, joint ventures, and cross-regional supply chains, with expertise in adapting to diverse economic conditions.

Review of Past and Current Searches

ART's work in Supply Chain & Logistics emphasizes roles in consumer products, manufacturing, logistics services, and chemicals, often for multinationals or growth firms.

U.S. searches dominate, focusing on strategic leadership and operational efficiency, while Europe, Latin America, and Asia appear primarily through scopes (e.g., European parent companies, Latin American procurement oversight, Asian sourcing).

Below is a table summarizing key examples by region:

Region	Job Title	Location	Company Type	Key Requirements	Sector Relevance
U.S.	USA Business Head - Logistics Services	Flexible U.S.	Global Multimodal Logistics Provider	3-10 years freight forwarding sales; negotiation; customer contacts; Amazon exp+ Supply chain/ops	Logistics/Freight Forwarding
U.S.	SVP Global Operations - Consumer Products	Northeast (New England)	Consumer Products Division	management; retail experience (Walmart, Costco)	Consumer Products/Retail
U.S.	SVP Purchasing - Food Services	Southeast	Food Services Firm	15+ years food/commodity purchasing; negotiation; hedging knowledge	Food Services/Commodities
U.S.	VP Global Sourcing - Luxury & Consumer Fashion	Northeast	\$1B Consumer Products Firm	Asia sourcing/quality management; vendor oversight in NY/ HK/ China/ Italy/ Netherlands	Luxury Fashion
U.S.	VP Supply Chain Management - Plastics	Northeast	\$140M Plastics Manufacturer	Procurement/materials/ logistics; MRP/ Mapics; analytical skills	Plastics Manufacturing
U.S.	COO - Consumer Products	Northeast (metro-NY)	Consumer Products Company	10+ years importing/warehousing/ distribution; overseas product dev; MBA	Consumer Products/Distribution

U.S.	VP Operations - CPG/OTC	Northeast	CPG/OTC Firm	20+ years supply chain; outsourced manufacturing; Engineering/Life Sciences degree; SPSM	OTC Pharmaceuticals
U.S.	CEO - Software	Northeast (PA)	European Software Firm	Sales/marketing; ERP/logistics ops competence	Software/ERP/Logistics
U.S.	VP Supply Chain - Consumer Products	California (LA)	Consumer Products Firm	CPG experience; APICS; MRP/ERP (Oracle)	Consumer Products/Direct Marketing
U.S.	VP Strategic Sourcing & Procurement	Southwest (Dallas, TX)	Information Services Corporation	Organizational/interpersonal; SAP; analytical/project management	Information Services
U.S.	VP Supply Chain - CPG (Foods)	Northeast (Boston/NY/NJ/PA/MD)	International Foods Firm	Change agent; distribution/purchasing; lean models	FMCG Foods
U.S.	VP Supply Chain - Semiconductors	Southwest (AZ/TX)	Fabless Semiconductor Firm	Fabless model; outsourced manufacturing; MS Supply Chain/APICS	Semiconductors
U.S.	CPO - Financial Services	Northeast (NY/NJ)	Multibillion Bank	IT purchasing; banking/insurance familiarity	Financial Services/IT
U.S.	VP Supply Chain - Chemicals	Midwest	Multinational Chemicals Firm	Six Sigma; global organization management	Chemicals Manufacturing
U.S.	Director Supply Chain - Construction Materials	Canada (Toronto)	Canadian Corporation	10+ years; Supply Chain/Business/Engineering degree; problem-solving	Construction Materials
U.S.	Director Supply Chain - Service Sector	California (Sacramento)	Service Sector Firm	Supply chain creation; negotiation/organizational; strategy execution	Services
U.S.	VP Supply Chain - CPG (Foods)	Northeast	Processed Foods Firm	Order-to-cash; third-party warehouse; 10-20 years; MBA preferred	CPG Foods
U.S.	VP Procurement - Heavy Equipment	Southeast (TN)	European Heavy Equipment Division	Problem-solving/strategic; engineering services procurement plus	Heavy Equipment
U.S.	VP Supply Chain - Plastics	Southeast (Atlanta, GA)	Consumer Plastics Firm	Continuous Improvement; CPSM/CPM; global sourcing/MRP II	Consumer Plastics
U.S.	VP Global Sourcing - Consumer Durables	Northeast (NJ/PA)	Consumer Products Firm	CPG/FMCG experience	Consumer Durables
U.S.	VP Supply Chain - Semiconductors	Northeast (Boston/NY/NJ/PA)	Semiconductor Corporation	Logistics/warehousing/EDI; supply chain services	Semiconductors
U.S.	VP Supply Chain - Multimedia	Northeast (DC/VA)	Multimedia Products Corporation	Shipping/receiving/warehouse/planning/fulfillment/purchasing; Lean	Multimedia

U.S.	VP IT, Retail Supply Chain	Northern California	Retail Corporation	15+ years IT; SAP/ERP; vendor management	Retail Supply Chain
U.S.	VP Operations - Pharmaceuticals	Northeast (NJ)	Pharmaceuticals Firm	Distribution/logistics; GMP; strategic leadership	Pharmaceuticals
U.S.	VP Sales - Supply Chain Services	Flexible U.S.	Logistics/Distribution Firm	Selling to manufacturing; FedEx/UPS/DHL/consulting experience	Supply Chain Services
U.S.	VP Operations Strategy	Southwest (CO/AZ/TX/UT)	Multibillion Corporation	Management consulting; discrete manufacturing knowledge	Manufacturing
U.S.	VP Worldwide Materials - Consumer Electronics	Confidential U.S.	Multibillion Electronics Corporation	Multi-facility/country materials supervision	Consumer Electronics
U.S.	GM - Breakbulk Marine Terminal	Midwest	Marine Logistics Firm	Breakbulk; hands-on ops; negotiation/business	Marine Logistics
U.S.	Directors Business Development - Logistics	Various U.S. (West/Midwest/Southwest/Southeast/Northeast)	3PL Firm	10-15 years supply chain/transportation; 5 years 3PL BD	Logistics (Med Devices/Pharma/Electronics)
U.S.	USA Director Operations - Logistics	Flexible U.S.	Global Multimodal Logistics Provider	3-10 years freight forwarding; warehousing/FBA Procurement	Logistics/E-commerce
U.S.	Director Strategic Sourcing	Southeast (Charlotte, NC)	Services Corporation	skills/technologies; strategic/tactical supply chain	Services/Facilities Management
U.S.	VP Supply Chain	Midwest (Minneapolis, MN)	Consumer Products Firm	Process-change; logistics/purchasing/distribution	Consumer Products
U.S.	VP Logistics	Northeast	Consumer Products Firm	10+ years ops/manufacturing; global production; 30-40% travel	Consumer Products
U.S.	Asia Sourcing Director	Southeast (Memphis, TN)	Consumer Products Company	Sourcing/mfg in Asia; contract manufacturing oversight	Consumer Products
U.S.	Director Supply Chain	Colorado	Medical Devices Firm	Medical/pharma; planning/ purchasing; cGMP/ APICS	Medical Devices
U.S.	Sourcing Manager/Commodity Manager	Texas (Brownsville)	Industrial Equipment Manufacturer	Bilingual Spanish-English; 5+ years sourcing in Mexico/Latin America; metals/plastics	Industrial Equipment
U.S.	Director Supply Chain	California (San Diego)	\$100M Consumer Durables Corporation	Global sourcing/partners coordination; cost savings/relationships	Consumer Durables
U.S.	Americas Regional Head Operations - Logistics	Southwest (Houston, TX)	IBC Firm	Supply chain/ops; 3PL/4PL; SAP; cost improvement	Logistics Services
U.S.	Director Sourcing & Materials Management	Southwest (AZ/CO/TX)	Electronic Components Corporation	Regional sourcing/ materials; procurement standards/ inventory planning	Electronics
U.S.	Strategic Sourcing Commodity Manager	Midwest (Chicago, IL)	Chemicals & Plastics Company	Global procurement; 7-10 years chemicals; cost savings/negotiation	Chemicals & Plastics

U.S.	Director Supply Chain	Northeast (Philadelphia, PA)	Industrial Plastics Firm	Supply chain strategies/processes; materials/procurement/logistics	Industrial Plastics
U.S.	Senior Manager Transportation	Northeast	Consumer Goods Firm	International Ocean/Air freight; contracts/classification; Asia focus	Consumer Goods
U.S.	Sourcing Director	Midwest (OH)	\$1.1B Consumer Products Company	Advanced sourcing technologies/contracts	Consumer Products/Auto Parts
U.S.	Director Supply Chain	Midwest (Milwaukee, WI)	Plastics Company	Contract Electronics/Auto/Med Device; procurement/ERP	Plastics (Auto/Telecom)
U.S.	Global Supply Chain Manager	Northeast	Pharmaceutical Packaging Firm	Low-cost Asia sourcing; 7-10 years pharma; CPM/APICS; 25-50% travel	Pharmaceuticals
U.S.	Procurement Operations Manager	Northeast (DC/VA)	NGO	International procurement (pharma/health); supply chain strategy/FAR	Pharmaceuticals Distribution
U.S.	Manager Demand Planning	Southeast (VA)	Packaging Corporation	5+ years demand planning; CPIM; analytical/multi-project	Packaging Products
U.S.	Global Commodity Manager	Southwest (Houston, TX)	\$15B Multinational Corporation	Cross-country; technical/commercial; European language plus	Chemicals
U.S.	Supply Chain Manager	Southeast (Nashville, TN)	Multinational Manufacturing Firm	Supply chain processes for growth	Manufacturing
U.S.	Purchasing Commodity Manager	California (Silicon Valley)	U.S. Automotive Startup	Manufacturing/engineering; auto commodity; OEM suppliers	Automotive Parts
U.S.	Purchasing Manager	Midwest (WI)	Multibillion Manufacturing Firm	Engineering drawings; global procurement; Asia/Mexico experience	Manufacturing (Gears/Engines)
U.S.	Purchasing Manager	California (LA/Orange County)	Division of Large Corporation	Supply chain/purchasing; negotiation/total cost; 5-10 years; CPIM	Electronics Capital Equipment
U.S.	MRO Buyer	Southeast (Knoxville, TN)	Building Materials Manufacturer	MRO; 1+ years manufacturing; 2+ years inventory/buyer; SAP/MRP	Building Materials
U.S.	Materials Manager	Southeast (Atlanta, GA)	Multibillion Chemical Corporation	Supplies/finished stock inventories; quality/service/inventory optimization	Chemicals
U.S.	Supply Chain Manager	Southeast (SC)	Fabric Manufacturing Firm	Business processes in planning/logistics/materials; relationships with vendors/customers	Fabrics
U.S.	Procurement Manager	Southeast	European Corporation	Hands-on/heavy industry; Power Generation negotiation; Asian/Eastern European sourcing; 10 years; CPM	Power Generation

Europe (scope)	CEO - Software	Northeast (PA)	European Software Firm	Sales/marketing; ERP/logistics ops	Software/ERP
Europe (scope)	Director Procurement - Industrial Equipment	Northeast	European Industrial Equipment Manufacturer	Hands-on purchasing steel/metal; 10+ years supply chain; ERP (Epicor); Lean/Six Sigma	Industrial Equipment
Europe (scope)	Director Purchasing - Food Products	Northeast	European Food Products Firm	MBA; SAP; business acumen; procurement for materials/packaging	Food Products
Europe (scope)	Senior Director Supply Chain - Manufactured Goods	Southeast (KY/TN/NC/SC)	European Manufacturer (US/Canada/Mexico plants)	Multi-disciplinary high-volume; Purchasing/Logistics/Materials	Manufactured Goods
Europe (scope)	VP Procurement - Heavy Equipment	Southeast (TN)	European Heavy Equipment Division	Problem-solving/strategic; engineering services	Heavy Equipment
Latin America (scope)	Senior Director Procurement - Latin America - CPG	Southeast (Miami, FL)	U.S. Consumer Products Manufacturer	Bilingual Spanish/English or Portuguese/English; commodities focus	CPG/FMCG
Latin America (scope)	Sourcing Manager/Commodity Manager	Texas (Brownsville)	Industrial Equipment Manufacturer	Bilingual Spanish-English; 5+ years Mexico/Latin America sourcing; metals/plastics	Industrial Equipment
Latin America (scope)	Americas Regional Head Operations - Logistics	Southwest (Houston, TX)	IBC Firm	Supply chain/ops; 3PL/4PL; cost improvement	Logistics Services
Latin America (scope)	Contract Managers, Supply Chain Manager/Director	Southwest (Houston, TX)	Oilfield Equipment Distribution Company	Purchasing valves/pipe/MRO; global strategies/SRM	Oilfield Equipment
Asia (scope)	Asia Sourcing Director/Director of Sourcing	Southeast (Memphis, TN)	Consumer Products Company	Sourcing/manufacturing in Asia; contract manufacturing	Consumer Products
Asia (scope)	VP Logistics	Northeast	Consumer Products Firm	10+ years ops/global production; Asia trade lanes	Consumer Products
Asia (scope)	Global Supply Chain Manager	Northeast	Pharmaceutical Packaging Firm	Asia low-cost sourcing; 7-10 years pharma; global travel	Pharmaceuticals
Asia (scope)	Senior Manager Transportation	Northeast	Consumer Goods Firm	Ocean/Air freight; Asia origin trade lanes	Consumer Goods
Asia (scope)	Purchasing Manager - Electro-mechanical	Midwest (WI)	Multibillion Manufacturing Firm	Global procurement; Asia (China/Korea/Taiwan/Japan)/Mexico	Manufacturing
Asia (scope)	Procurement Manager	Southeast	European Corporation	Heavy industry; Asian/Eastern European sourcing	Power Generation
Asia (scope)	Contract Managers, Supply Chain Manager/Director	Southwest (Houston, TX)	Oilfield Equipment Distribution Company	Purchasing valves/pipe/MRO; Southeast Asia/Asia-Pacific scope	Oilfield Equipment