

Overview of Atlantic Research Technologies' Executive Search Services in the U.S. Pacific Northwest

By Grok, 7 January, 2026

Atlantic Research Technologies (ART), founded in 1987, specializes in executive search and management recruitment in the U.S. Pacific Northwest, focusing on non-bureaucratic, results-oriented senior and middle managers for mission-critical roles.

The firm covers states including Washington, Oregon, Idaho, Montana, Alaska, and Hawaii, with emphasis on metropolitan areas such as Seattle, Bellevue, Kirkland (WA); Portland, Beaverton, Tigard (OR); Spokane (WA); Boise (ID); Billings, Missoula (MT); Anchorage (AK); and Honolulu (HI).

ART supports both U.S.-based and international companies, particularly non-U.S. firms entering or expanding in the American market, sourcing talent capable of launching operations from scratch or managing large teams.

Services Offered

ART provides executive search services for high-impact positions, from individual contributors launching new operations to leaders managing teams of hundreds or thousands.

Their approach emphasizes discreet headhunting over public job postings, conducting targeted searches for growth companies, startups, turnarounds, or expansions—frequently for European, Asian, or other international firms building a U.S. presence.

Recruitment prioritizes candidates with proven track records, industry expertise, and skills like sales growth, negotiation, global sourcing, lean manufacturing, fundraising, multilingual abilities (e.g., German, Japanese, Mandarin, Korean), and technical backgrounds.

Functional areas include upper management (CEO, COO, President), sales/marketing (VP Sales/Marketing, Sales Director), finance (CFO, VP Finance), manufacturing (VP Operations, Plant Manager), supply chain (VP Procurement, Supply Chain Director), engineering (CTO, VP Engineering), IT (CIO, VP Data Center), and human resources (CHRO, VP HR).

Industries Served

ART's work in the Pacific Northwest spans diverse sectors, aligning with regional strengths such as software and aerospace in Seattle, semiconductors in Portland and Boise, and hospitality in Hawaii.

Key industries include:

- **Semiconductors & Electronics:** Fabless semiconductors, materials, packaging/process/assembly/test equipment, fabs/foundries, printed circuit boards, passive/RF/MW/fiberoptic components, sensors, photovoltaics, displays, robotics, motion control, automation, hydraulic systems, irrigation/water technologies, safety equipment/PPE, instrumentation, metrology/inspection equipment, electronic test/monitoring/control systems, machine/power tools, plastic/metal components, data centers, IT networking.
- **Industrial Products & Equipment:** Automation/assembly/material handling equipment, industrial electronics, electronic chemicals, industrial plants, steel mills, agricultural mills/agribusiness, natural resources, mining, airports/seaports, recycling plants, renewable natural gas/biogas/landfills.
- **Consumer Products & Services:** CPG/FMCG, food/beverage, cosmetics/health/beauty, apparel/footwear/textiles, toys/sporting goods, IoT, consumer electronics, cellular/mobile devices, computers/peripherals, home security, furniture, appliances, luxury goods/services, retail/hospitality/travel/leisure, quick-serve restaurants, advertising/marketing, media/entertainment, automobile retail, specialized consumer services.
- **Medical & Health Technology:** Devices, surgical/dental equipment, disposables/implantables, imaging/monitoring systems, life science instrumentation (microscopes, spectrophotometers, PCR/chromatography systems), reagents/diagnostics/test kits/immunoassays, nutritionals/vitamins/supplements/botanicals/herbals, wellness products/services.
- **Energy & Power Generation:** Fuel cells, batteries, turbines/engines/motors, generators/power supplies/transformers, AC/DC power plants, energy services/equipment, oil/gas (upstream/downstream/offshore), natural gas, renewables (solar/photovoltaic, hydro, geothermal, wind).
- **Chemicals & Advanced Materials:** Specialty/bulk chemicals, resins/ polymers/ coatings/ plastics/ adhesives/ sealants, biodegradable technologies, electrochemicals, pulp/paper, iron/ steel/metals/ alloys/ composites, cement/concrete, building materials/stone/tile.

- **Aerospace & Aviation:** Aircraft/helicopter manufacturing/systems/components/cabin interiors/seating/entertainment/power plants/avionics, services (MRO/CETS/AMM/leasing), air cargo/logistics, airport ground services.
- **Automotive & Transport:** EV battery/charging/motor control/autonomous technologies, automobile manufacturing/entertainment/electronics/telematics, buses/trucks/auto parts/off-road/agricultural/construction/recreational vehicles, trains/subways/light rail/elevators/people-movers, shipbuilding/marine craft.
- **IT & Communications:** Network Data Centers, Enterprise/SaaS/consumer software, IT/ cloud/ mobile payment/ application/ e-commerce/ wireless/ landline/ internet/ satellite services, telecom/ networking/ satellite equipment/ earth stations.
- **Fintech & Business Services:** Private equity/venture capital/investment/commercial banking/capital markets/brokerage/insurance/reinsurance/real estate/bank cards/e-banking/debt collection/credit reporting/consumer/B2B services.
- **Logistics & Supply Chain:** Ground (trucking/rail), air/marine cargo, port management (container/bulk terminals), warehousing/distribution/fulfillment/reverse logistics/contract manufacturing/global procurement/Asian sourcing/commodity trading/quality audit/3PL/4PL/ERP solutions.
- **Engineering & Construction:** Power plants, IT Data Centers, Mining, Industrial infrastructure.

Regional patterns include Seattle for data centers, software/IT/logistics/food/retail/aerospace; Portland for semiconductors; Boise for semiconductors/agribusiness; and Hawaii for hospitality.

Key Placements and Examples

ART's past searches in the Pacific Northwest emphasize sales-oriented and operational leaders with P&L responsibility, global experience, and sector expertise for high-growth or market-entry scenarios, often for international firms.

Notable examples include:

- **C-Level Roles:** COO for alternative energy (Pacific Northwest; European windpower company; electrical grid/PPA knowledge for growth); General Manager for software (Pacific Northwest; startup in billing software for cable/rural telecom; Idaho/ Montana/ Wyoming/ Utah/ Colorado/ Oregon/ Washington); CFO/Controller for electronic systems (Seattle, WA; high-growth electronics division; cash management/operational accounting); CFO for electronic chemicals (USA/Asia, with PNW ties; startup fundraising in displays/solar; Asian languages).
- **Sales & Marketing Roles:** Western Regional VP Sales/Director of Sales for FMCG (Seattle, WA; consumer products; retail targets like Costco/Safeway); VP Sales and Marketing for telecom services (Pacific NW, Portland/Seattle; telephone/internet; marketing/sales/PR/product development); Western US/Western Canada Regional Sales Manager for scientific instrumentation (Washington; chemical/metals/energy sectors; 30-40% travel); Western Regional Sales Manager for electronic video equipment (Seattle/Portland; display/set-top box manufacturers).
- **Finance Roles:** Finance & Administration Manager for import/export (TBD, with PNW implications; Australian government; financial reporting/business planning for Americas).
- **Operations & Supply Chain Roles:** Director of Materials for aerospace (Seattle, WA; machining experience; production planning/inventory/MRP); Senior Director of Supply Chain Management for food products (Pacific Northwest; WMS/TMS implementation; oversee warehousing/logistics for growth); VP Worldwide Materials for consumer electronics/computers (confidential US, PNW-aligned; global materials strategies).
- **Technical Roles:** Semiconductor Fabrication Director for LED products (US; lean manufacturing/crystal growth); VPR&D/SVP Product Development for batteries (product development for power tools/automotive); Automation Director of Engineering (Western US; product development/delivery).

These placements highlight a focus on tech/energy/aerospace in hubs like Seattle and Portland, often for international expansions in semiconductors, software, and supply chain.

Overall Assessment

ART demonstrates significant expertise in the U.S. Pacific Northwest executive search landscape, with broad industry coverage tailored to regional strengths like tech in Seattle and semiconductors in Portland/Boise.

Their track record in placing C-suite and VP-level talent, especially for global firms in growth scenarios involving renewables, software, and manufacturing, indicates a strong network and effective headhunting approach.

- [Listed Details of Specific ART Job Searches in the Pacific Northwest](#)