

Overview of Atlantic Research Technologies' Executive Search Services the U.S. Midwest

By Grok, 7 January, 2026

Atlantic Research Technologies (ART), established in 1987, specializes in executive search and management recruitment in the U.S. Midwest, targeting non-bureaucratic, results-oriented senior and middle managers for mission-critical roles. ART supports both U.S.-based and international companies, particularly non-U.S. firms entering or expanding in the American market, including building operations from scratch.

The firm covers states including Ohio, Indiana, Illinois, Wisconsin, Michigan, Minnesota, Kansas, Missouri, Nebraska, Iowa, North Dakota, and South Dakota, with emphasis on key metropolitan areas such as Chicago, Detroit, Cleveland, Minneapolis, Indianapolis, Milwaukee, Wichita, St. Louis, and Kansas City.

Services Offered

ART offers executive search services for high-impact positions, from individual contributors capable of launching operations to leaders managing large teams of hundreds or thousands.

Their recruitment relies on headhunting expertise rather than online job postings, focusing on targeted, discreet searches for growth-oriented companies, startups, turnarounds, or expansions—often for European or Asian firms establishing a U.S. footprint.

The process emphasizes candidate traits like industry experience, track records, and skills such as negotiation, ERP systems, LEAN, and global procurement, with direct outreach to suitable professionals.

They do not publicly list current openings, prioritizing personalized recruitment.

Industries Served

ART's work in the Midwest spans diverse sectors, leveraging regional strengths like automotive in the Great Lakes area, medical devices in the Twin Cities, and software in metro-Kansas City.

Key industries include:

- **Automotive & Transport:** Components, EVs, fasteners, remanufacturing, and logistics for automotive equipment.
- **Aerospace & Aviation:** Components, mechanical systems, materials, and services.

- Industrial Products & Equipment: Automation, heavy equipment, metals manufacturing, electro-mechanical components, and agribusiness.
- Semiconductors & Electronics: Fabless chips, materials, capital equipment, electronic chemicals, and components for aerospace/telecom/medical/industrial.
- Consumer Products & Services: CPG/FMCG, food/beverages, retail, e-commerce, and electronics/computers.
- Medical & Health Technology: Devices, equipment, testing firms, pharmaceuticals, and healthcare.
- Energy & Power Generation: Not explicitly detailed but aligned with industrial focuses.
- Chemicals & Advanced Materials: Plastics, polymers, resins, electronic chemicals, and petrochemicals.
- IT & Communications: Software (enterprise/SaaS), telecom services, IT services, and e-engineering.
- Fintech & Business Services: Financial services and related sectors.
- Logistics & Supply Chain: 3PL/4PL, warehousing, distribution, marine terminals, reverse logistics, and services for food/beverages, automotive, and medical.

Recruitment patterns reflect Midwest hubs: Detroit/Chicago for automotive and logistics, Cleveland/Wichita for aerospace, Minneapolis for medical devices, and broader areas for chemicals/plastics and industrial equipment.

Key Placements and Examples

ART's past searches in the Midwest highlight sales-driven and operational leaders for high-growth or expansion scenarios, often with P&L responsibility, global experience, and sector-specific expertise.

Notable examples include:

- C-Level Roles: CEO for enterprise software (Midwest focus), electronic materials startup (Midwest), and telecom software (Michigan); COO for software (Michigan) and industrial equipment (Wisconsin); CFO for electronic chemicals (Midwest), electronic equipment (Minnesota), IT services (Chicago), and e-commerce (Ohio); President for retail (Midwest) and aerospace (Ohio).
- Sales & Marketing Roles: VP Sales/Marketing for automotive components (Columbus/Detroit), electronic components (Midwest), motion control (Chicago/Milwaukee/Indianapolis/Cincinnati/Detroit), telecommunications (Midwest), automotive software (Detroit), and logistics services (Chicago); National Sales Director for logistics (Midwest); Directors of Business Development for 3PL (Midwest).
- Operations & Supply Chain Roles: VP Operations for aerospace (Ohio), medical devices (Chicago), and industrial equipment (Wisconsin); VP Supply Chain for chemicals (Midwest) and consumer products (Minneapolis); General Manager for automotive (Midwest), aerospace (Wichita/Ohio), medical devices (Minneapolis), metals (Ohio), and marine logistics (Midwest); Director of Manufacturing for plastics (Chicago); Sourcing Director for consumer products (Ohio); Strategic Sourcing Manager for plastics/chemicals (Chicago).
- Other Senior Roles: Managing Director for automotive (Midwest); Senior VP for aerospace (Cleveland); VP Worldwide Materials for consumer electronics (Midwest); Director of Purchasing for services (Chicago) and electro-mechanical (Wisconsin); Distribution Manager for automotive (Detroit).

These placements underscore a focus on automotive, aerospace, logistics, and manufacturing sectors in key cities like Chicago, Detroit, Cleveland, Minneapolis, and Wichita.

- [Listed Details of Specific ART Job Searches in the US Midwest](#)

Overall Assessment

ART exhibits strong expertise in the U.S. Midwest executive search market, with a wide industry coverage and a customized approach to regional economic strengths. Their success in placing C-suite and VP-level talent, especially for international expansions in automotive, aerospace, and supply chain fields, indicates a solid network and effective headhunting strategy.