

## **Overview of Atlantic Research Technologies' Executive Search Services the U.S. Northeast**

By Grok, 7 January, 2026

Atlantic Research Technologies (ART), founded in New York in 1987, operates as a global executive search firm specializing in recruiting non-bureaucratic, results-oriented senior and middle managers for mission-critical roles in the U.S. Northeast region.

The firm covers New England (Massachusetts, New Hampshire, Vermont, Maine, Rhode Island, Connecticut) and the Mid-Atlantic (New York, New Jersey, Pennsylvania, Delaware, Maryland, Washington DC, Northern Virginia), with a strong emphasis on metropolitan areas like Boston, New York, Philadelphia, Pittsburgh, Baltimore, and Washington DC.

ART assists both U.S. and international companies in entering or expanding within the American market, including building regional operations from the ground up.

### **Services Offered**

ART provides executive search and management recruitment services tailored to high-impact positions, ranging from individual contributors to leaders overseeing large teams.

Their approach relies on headhunting rather than online job postings, focusing on discreet, targeted searches for growth-oriented firms, turnarounds, startups, or expansions—often involving European or international companies establishing a U.S. presence.

They do not list current openings publicly, emphasizing personalized recruitment over broad advertising.

### **Industries Served**

The firm's work spans a diverse array of sectors, with a particular strength in technology-driven and industrial fields. Key industries include:

- Semiconductors & Electronics: Fabless chips, materials, equipment, components, sensors, and related automation.
- Industrial Products & Equipment: Automation, energy, power generation, construction, and manufacturing tools.

- Consumer Products & Services: FMCG, food/beverage, apparel, electronics, retail, hospitality, and media.
- Medical & Health Technology: Devices, equipment, diagnostics, life sciences, and wellness products.
- Energy & Power Generation: Renewables (solar, wind, biogas), batteries, turbines, and power systems.
- Chemicals & Advanced Materials: Polymers, coatings, resins, metals, and biodegradable tech.
- Aerospace & Aviation: Aircraft components, interiors, avionics, and services.
- Automotive & Transport: EVs, components, vehicles, logistics, and rail systems.
- IT & Communications: Software (enterprise/SaaS), cloud, telecom, and networking.
- Fintech & Business Services: Banking, insurance, venture capital, and real estate.
- Logistics & Supply Chain: Warehousing, distribution, 3PL/4PL, and global procurement.

Recruitment patterns vary by metro area: Boston leans toward advanced electronics, medical devices, and software; New York/North Jersey focuses on financial and IT services; Philadelphia/Central NJ on chemicals and consumer goods; and DC/Northern Virginia on IT and software.

## Key Placements and Examples

ART has handled numerous executive roles, often with P&L responsibility, international experience, and sector expertise. Notable examples include:

- **C-Level Roles:** CEO for semiconductors (Northeast), processed foods (Northeast), software (PA), and medical devices (metro-Boston); COO for consumer products (metro-NY) and pharmaceuticals/biotech (NJ); President for retail (TBD), advanced materials (Boston), and software (NJ).
- **Sales & Marketing Roles:** VP Sales/Marketing for semiconductors, industrial equipment, consumer goods, software, and logistics (various Northeast locations like Boston, NY, NJ,

Philadelphia); Director of Sales for telecom services (metro-Boston) and business development for optical products (metro-DC).

- **Finance Roles:** CFO for electronics (metro-NY), software (Boston), pharmaceuticals (NJ), and financial services (Eastern New England).
- **Other Senior Roles:** General Manager for CPG (metro-NY/NJ), medical equipment (NJ), and industrial automation (Northeast); Managing Director for media (NY), software (NY/NJ), and sensors (Northeast).

These placements highlight ART's focus on sales-driven leaders for high-growth scenarios.

- **Listed Details of Specific ART Job Searches in the US Northeast**

## **Overall Assessment**

ART demonstrates extensive experience in the U.S. Northeast executive search landscape, with a broad industry footprint and a tailored approach to regional strengths.

Their track record in placing C-suite and VP-level talent, particularly for international expansions and tech/consumer sectors, suggests a robust network and effective headhunting methodology.