

# Atlantic Research Technologies' Recruitment in the Aerospace & Aviation Sector

Report by Gemini, 5 January, 2026

Atlantic Research Technologies (ART) has specialized in executive search for the **Aerospace & Aviation** sector since its founding in 1987, maintaining a strict focus on the **civilian aerospace** and **commercial aviation** markets. The firm's work in this vertical is global, covering all world regions at national, regional, and international levels.

## Sector Scope and Technical Expertise

ART's recruitment history covers the entire supply chain, ranging from **Original Equipment Manufacturers (OEMs)** to Tier 1 (major sub-systems), Tier 2 (components), and Tier 3 (raw materials like titanium and composites). Their expertise is categorized into two primary areas:

- **Aircraft Design & Manufacturing:** This includes commercial airliners (narrow-body, wide-body), business and general aviation, rotary-wing aircraft (helicopters), and propulsion manufacturing (turbofan, electric/hybrid). The firm also recruits for specialized sub-assemblies such as avionics suites, flight control actuators, landing gear, and cabin interiors/entertainment systems.
- **Aviation Services:** Comprehensive coverage of Maintenance, Repair & Overhaul (MRO), Fixed-Base Operator (FBO) services, flight operations/charters, Air Traffic Management (ATM), training/simulation, and aircraft leasing/financing.

## Functional Recruitment Breadth

The firm identifies and evaluates candidates for senior managerial ranks across all critical corporate departments:

- **Executive Leadership:** CEO, COO, President, Managing Director, and Country Manager.
- **Operational & Technical:** Plant Managers, Quality Directors, VP Fabrication, and heads of R&D, Engineering, and Information Technology.

- **Commercial & Administrative:** CFOs, Financial Controllers, VP Sales, Business Development Managers, and Chief Legal Counsel.

## Sampling of Past Search Assignments

Past search requests illustrate ART's ability to manage complex, multi-site, and cross-cultural recruitment needs:

- **General Manager (Montreal):** A turnaround manager for a multinational aerospace corporation division, requiring fluency in French and English and experience with the 787 business expansion.
- **Managing Director, Equipment Leasing (Northeast US):** A leadership role for a firm leasing large equipment including planes and marine vessels, focusing on origination and syndication strategies.
- **General Manager, Aircraft Services (Toronto):** Overseeing ground-handling operations for wide- and narrow-body aircraft at Pearson International Airport.
- **South America Sales Director, Aircraft Interiors:** Coordinating sales for OEM and retrofit cabin interior programs for major Latin American airlines.
- **EMEA Sales Director, Aviation Services (Denmark):** Selling material supply contracts to Technical Directors at major European airlines.

## Methodological Approach

Consistent with its "search as an art" philosophy, ART's aerospace practice explicitly rejects online advertising and AI-driven automated selection. Recruiters—each with at least 10 years of senior-level experience—utilize a human-centered "direct approach" to source passive candidates from competitors.<sup>1</sup> This ensures that placements are based on high-caliber talent aligned with a client's unique business style rather than mere availability on job boards.