

Atlantic Research Technologies' Recruitment in the EPC Sector

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Atlantic Research Technologies (ART) conducts executive search and management recruitment for the **Engineering, Procurement, and Construction (EPC)** sector on a global, national, and regional level. The firm's practice focuses on identifying senior leadership and strategic managers capable of overseeing complex infrastructure and industrial projects across the entire project lifecycle.

Core Infrastructure Specializations

ART's EPC recruitment efforts cover a wide array of capital-intensive and technical sub-sectors:

- **Energy & Power Generation:** Expertise in both traditional fossil fuel power (Coal, natural gas CCGT, diesel gensets) and renewables (utility-scale solar farms, wind parks, hydropower, and geothermal). This also includes modern energy infrastructure like battery energy storage systems (BESS) and grid-scale flexibility solutions.
- **Digital & IT Infrastructure:** Hyperscale data centers, colocation facilities, edge computing nodes, and mission-critical power and cooling systems (UPS, chilled-water CRAHs).
- **Industrial Infrastructure:** Large-scale plants for chemical and petrochemical processing, steel mills, aluminum smelters, and pharmaceutical manufacturing facilities.
- **Natural Resources & Water:** Surface and underground mining infrastructure, mineral processing circuits, water treatment and desalination plants, and large-scale irrigation networks.
- **Environmental & Agribusiness:** Materials Recovery Facilities (MRF), e-waste and plastics recycling plants, as well as mechanized agricultural infrastructure such as grain silos and cold chain logistics.

Project Lifecycle and Phase Expertise

The practice recruits management professionals specializing in all critical phases of the EPC lifecycle:

- **FEED & Design:** Front-End Engineering Design, feasibility studies, and process flow diagrams (PFDs).

- **Detailed Engineering:** 3D BIM modeling, piping and instrumentation diagrams (P&IDs), and structural calculations.
- **Procurement & Construction:** Handling of bulk materials, long-lead equipment sourcing, civil foundations, and mechanical/electrical erection.
- **Commissioning:** Performance testing, start-up operations, and operator training.

Functional Recruitment Scope

ART focuses on the senior managerial ranks necessary to lead these complex organizations and projects, including:

- **Executive Leadership:** CEO, COO, Presidents, Managing Directors, and Country Managers.
- **Operational Management:** Plant and Mill Management, Facilities Operations, and Supply Chain leaders (Logistics, Materials Management, Procurement).
- **Technical & Commercial:** Engineering Management, Project Management, Sales and Business Development Directors, and Finance/Regulatory heads.

Contract Model Familiarity

Recruiters at ART are trained to understand the nuances of different risk and contract models prevalent in the EPC sector. Their work includes searches for firms operating under **Lump Sum Turnkey**, **EPCM (Cost-Reimbursable)**, **Design-Build**, and **Public-Private Partnerships (PPP/PFI)**.