

Atlantic Research Technologies' Recruitment in the Energy, Renewables & Power Generation Sector

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Atlantic Research Technologies (ART) conducts executive search and management recruitment for the **Energy, Renewables, and Power Generation** sectors on a global, national, and regional level. The firm's work in this vertical is characterized by its technical depth, global reach, and a "human-centered" methodology that treats executive search as an art rather than an automated process.

Sector and Technical Specialization

ART's energy practice covers a comprehensive range of industrial categories across the entire energy value chain:

- **Renewable Energy:** Onshore and offshore wind power; solar photovoltaic (utility-scale, distributed, and floating); hydropower (run-of-river, reservoir, and pumped-storage); bioenergy (biomass combustion, RNG, and biogas); and geothermal energy.
- **Fossil-Fuel Power Generation:** Natural gas combined-cycle (CCGT, including GE H-class); coal-fired plants (supercritical and ultra-supercritical); simple-cycle gas turbines (peakers); and oil-fired or diesel internal combustion engines.
- **Nuclear Power:** Pressurized water reactors (PWR); boiling water reactors (BWR); and small modular reactors (SMR).
- **Grid Infrastructure & Energy Storage:** High-voltage transmission (HVAC/HVDC); grid automation and SCADA systems; and battery energy storage systems (lithium-ion BESS, flow, and sodium).
- **Oil & Gas:** Upstream extraction and downstream conversion, including pipelines, LNG terminals, and refineries.

Functional Executive Scope

The firm recruits exclusively from the senior managerial ranks for critical corporate and technical departments:

- **Upper Management:** CEO, COO, President, General Manager, and Country Manager.

- **Commercial & Financial:** CMO, VP/Director of Sales and Marketing, Business Development Director, CFO, and Financial Controller.
- **Operational & Technical:** Projects Director (Power Generation), Plant Manager, VP of Manufacturing Operations, Quality Director, and heads of R&D and Engineering.

Sampling of Past Search Assignments

Past assignments illustrate the firm's focus on high-impact roles requiring specific market expertise:

- **President – Alternative Energy Products (San Diego):** Recruited for a power components manufacturer, requiring mandatory experience in the wind power (wind turbine) or photovoltaic energy markets.
- **Projects Director – Power Generation (Tennessee):** Responsible for project execution, contract acceptance, and financial return for large-scale power plant construction.
- **VP Sales – North America (Oil & Gas):** Recruited for a European firm serving the O&G drilling/offshore markets, requiring familiarity with automated drill-pipe handling equipment.
- **Regional Sales Manager – Rechargeable Batteries (Silicon Valley):** Focused on new business development for OEM distribution in industrial, medical, and communications markets.

Methodological Differentiators

ART distinguishes itself through several core principles in the energy sector:

- **Rejection of AI and Ads:** ART explicitly eschews job boards, databases, and AI-driven screening tools. They believe the best energy executives are "passive" candidates currently succeeding at competitor firms who must be professionally sought out.
- **24/7/365 Operations:** To eliminate time zone lags for global energy firms, ART maintains continuous operation across six continents.
- **Direct Accountability:** ART never outsources its searches. The recruiter who communicates with the client is the same professional personally identifying and evaluating the candidates.
- **Success-Based Vetting:** The firm only accepts an energy sector search if its internal calculation shows at least a 75% probability of success.